



# Join the NHS Partners Network

## Who are we?

The NHS Confederation is the independent membership body for the full range of organisations that make up today's NHS.

The NHS Partners Network (NHSPN) is the NHS Confederation's network for independent sector organisations providing healthcare for NHS patients. The network encompasses both commercial and not-for-profit organisations and represents major hospital groups, specialist treatment centres, primary and community care, patient transport, dental care and diagnostics providers.

Our aim is to help independent sector providers become a fully accepted part of a mixed economy NHS by influencing policy and developing solutions that will allow independent providers to play a major role in healthcare delivery.

David Worskett, director of NHSPN, oversees a full-service, in-house team with policy and communications expertise that is dedicated to NHSPN priorities, both externally and within the NHS Confederation.

## What we can offer you and your organisation

### Representation

NHSPN provides members with a strong influencing voice in Government, parliament, with national stakeholders and the media. It also has representation on, and relationships with, a number of key strategic and advisory groups.

Feedback from these groups is incorporated into NHSPN's daily work and communicated back to members through the monthly e-newsletter.

### Networking and engagement

The range of engagement and networking opportunities provided by NHSPN are a key member benefit, providing members with a platform to influence policy developments, share ideas and spread best practice. Networking and engagement opportunities offered by NHSPN include:

- engagement with all the main political parties at senior level. This has included representation at

party conferences and a number of more intimate engagement opportunities throughout the year

- quarterly members meetings with stakeholders and senior opinion formers under Chatham House rules
- invitations to special NHS Confederation events and receptions with key speakers and guests from across the healthcare sector
- access to joint NHS Confederation events with external organisations, including the Department of Health, the Care Quality Commission (CQC), think-tanks and other independent sector providers
- opportunity to attend the NHS Confederation annual conference and exhibition.

### Communications

NHSPN members receive a range of communications specifically tailored to address the needs and interests of independent sector healthcare providers. These include:

- quarterly director’s report providing in-depth analysis of current healthcare issues and policy developments, how they affect NHSPN members and how the network will respond to them
- member-only access to the NHSPN website with the latest news, statistics, consultations and issues affecting the independent sector
- monthly NHSPN e-newsletter, outlining current work priorities, latest network updates and opportunities to get involved.

### Involvement opportunities

NHSPN has a range of specific areas where members are encouraged to give feedback on consultations and policy development.

NHSPN represents the sector on strategic and operational issues relating to a level playing field in a pluralist provider market. Work includes policy development on the new commissioning and provider arrangements in the NHS, responding

to Co-operation and Competition Panel cases, ongoing strategic discussions on the suite of standard contracts, tariff, level playing field issues, staff mobility and pensions and sector specific consultations and developments.

### Membership structure

Organisations must join the NHS Confederation to gain access to the network. For NHSPN members, the NHS Confederation core membership fee is calculated according to the organisation’s NHS related turnover. See page 4, table 2 for NHS Confederation membership fees, and also for further information about the NHS Confederation and the core member benefits.

There are two options for NHSPN membership:

- Full membership
- Associate membership.

### NHSPN membership structure at a glance

	Full member	Associate
NHS Confederation communications	✓	✓
Access to member only content on the NHSPN website	✓	✓
NHSPN e-newsletter	✓	✓
Participation in workgroups	✓	✓
NHSPN seminars and workshops	✓	✓
NHSPN director’s report	✓	—
Eligibility for NHSPN board	✓	—
NHSPN quarterly dinners	✓	—
Priority booking for NHSPN and NHS Confederation invitations and events	✓	—

Table 1

### Full membership

We offer two tiers of full membership, with equal member benefits.

Members joining the network under full membership benefit from all of the networking and engagement

opportunities and communications as outlined on pages 1 and 2. Full members also get priority booking to all NHSPN and NHS Confederation events and representation opportunities.

NHSPN full membership gives its members the opportunity to steer the direction of the network, influence its work programme, set objectives and identify priorities. Full members have the right to stand for election to the NHSPN board and form the 'pool' for chairmanship of our various workstream groups.

### NHS Partners Network full membership fee 2011/12

Tier 1: £35,000.00 (includes NHS Confederation membership fee\*)

Tier 2: £17,500.00 (excludes NHS Confederation membership fee which must be paid in addition\*)

\*For NHS Confederation fees 2011/12, please see page 6, table 2.

### Associate membership

Members joining the network as associate members gain access to all communications outlined on page 2, excluding the director's report. Associate members will be consulted about all NHSPN policy positions and are invited to participate in all of the network workstreams, although they are not permitted to attend NHSPN board meetings or quarterly dinners, nor will they normally receive invitations to attend network or NHS Confederation events where numbers are limited.

### NHS Partners Network associate membership fee 2011/12

Tier 3: £5,000.00 (excludes NHS Confederation membership fee which must be paid in addition\*)

\*For NHS Confederation fees 2011/12, please see page 6, table 2.

*"This network (NHSPN) has provided invaluable support and assistance to healthcare companies who ordinarily might not have had the same level of access or contacts. An excellent service is provided to all involved."*

**NHS Partners Network member**

## The NHS Confederation

The NHS Confederation is the only independent membership body for the full range of organisations that make up today's NHS. We represent 95 per cent of NHS trusts and a growing number of independent healthcare providers.

All of our work is underpinned by our core values:

- putting patients and the public first
- ensuring we are member driven
- providing independent challenge
- creating dialogue and consensus.

### Member benefits

We provide a range of services to meet the shared needs of our members – ensuring our members have a strong influencing voice in Government, parliament, with national stakeholders and the media.

We help our members to make sense of the complex policy agenda and provide a comprehensive programme of networking, engagement and learning opportunities.

Network members will receive the following NHS Confederation core communications:

- 25 policy briefings (approx) per year, delivered to your organisation
- a selection of detailed reports on key issues affecting the health sector

- a range of consultation documents and discussion papers
- Interchange Alert: a weekly e-newsletter providing highlights of our work programmes, as well as the latest news, views and ways to get involved
- Health Policy Digest: a fortnightly e-newsletter providing information on latest policy developments and research findings as well as commentary and opinion from key figures in the healthcare sector
- daily press summaries: summarising the day's healthcare news in the national press
- NHS Employers workforce bulletin: providing feedback and information to our members on workforce issues
- access to member-only areas of the NHS Confederation website
- *NHS handbook*: every member receives a free copy of our easy-to-read annual publication, covering NHS structures, finance, quality and partnerships
- reduced delegate rates at NHS Confederation and NHS Employers annual conferences and exhibitions.

### NHS Confederation fees

Each member will pay a fee to the NHS Confederation. The current fee structure is set out below, based on turnover from NHS business, rather than an organisation's total turnover.

### Fee in 2011/12

Band 1 (£0-10 million)	£1,545.00
Band 2 (£10 - 20 million)	£2,575.00
Band 3 (£20 - 50 million)	£3,090.00
Band 4 (£50 - 100 million)	£3,502.00
Band 5 (£100 - 200 million)	£5,150.00
Band 6 (£200 - 300 million)	£5,974.00
Band 7 (£300 - 400 million)	£6,695.00
Band 8 (£400 - 449 million)	£8,240.00
Band 9 (£450 - 500 million)	£9,270.00
Band 10 (£500 - 549 million)	£10,300.00
Band 11 (£550 - 599 million)	£10,815.00
Band 12 (£600 - 800 million)	£11,845.00
Band 13 (£800 - 1,000 million)	£13,390.00
Band 14 (£1,000 million +)	£14,420.00

Table 2

## NHS Partners Network Membership Application Form

Please complete this application form to become a member of the NHS Partners Network (NHSPN), which is one of a group of networks within the NHS Confederation. For further information, please contact Kunal Sudra at [kunal.sudra@nhsconfed.org](mailto:kunal.sudra@nhsconfed.org) or 020 7074 3242.

### About your organisation

Organisation name: \_\_\_\_\_

Organisation address: \_\_\_\_\_

Post code: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Website: \_\_\_\_\_

Please briefly summarise which type(s) of NHS/social services your organisation delivers:

\_\_\_\_\_  
\_\_\_\_\_

### Contact information

Organisation key contact name\*: \_\_\_\_\_

\*The nominated member contact to receive hard copy and electronic communications from the NHS Partners Network and the NHS Confederation.

Job title: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email address: \_\_\_\_\_

### Additional contact details

Name: \_\_\_\_\_

Job title: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email address: \_\_\_\_\_

### Financial information

Please indicate your annual income generated from delivering NHS care. This will determine your fee for core NHS Confederation membership.

£ \_\_\_\_\_ (with respect to NHS services)

Invoicing address (if different from main organisation address provided above):

\_\_\_\_\_  
\_\_\_\_\_

Post code: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

Does your organisation require a purchase order (PO) number for invoices to be paid? Yes  No

If yes, then please raise the PO number(s) and email them to [finance@nhsconfed.org](mailto:finance@nhsconfed.org)

### Membership fees

Annual membership of the NHS Partners Network and core membership of the NHS Confederation runs from 1 April to 31 March.

### NHS Partners Network membership fee 2011/12 (please tick one box to select):

- Full membership  Tier 1: £35,000.00 (includes NHS Confederation membership fee)  
 Full membership  Tier 2: £17,500.00 (excludes NHS Confederation membership fee)  
 Associate membership  Tier 3: £5,000.00 (excludes NHS Confederation membership fee)

### NHS Confederation membership fee

Each member will pay a fee to the NHS Confederation.

Tier 1: NHS Partners Network membership fee is inclusive of the NHS Confederation membership fee;

Tier 2 and Tier 3: NHS Partners Network membership fee excludes the NHS Confederation membership fee which must be paid in addition.

The current NHS Confederation fee structure is set out below, based on turnover from NHS business. Please tick the amount applicable to your organisation.

Annual NHS turnover	Fee in 2011/12	✓	Annual NHS turnover	Fee in 2011/12	✓
Band 1 (£0 - 10 million)	£1,545.00		Band 8 (£400 - 449 million)	£8,240.00	
Band 2 (£10 - 20 million)	£2,575.00		Band 9 (£450 - 500 million)	£9,270.00	
Band 3 (£20 - 50 million)	£3,090.00		Band 10 (£500 - 549 million)	£10,300.00	
Band 4 (£50 - 100 million)	£3,502.00		Band 11 (£550 - 599 million)	£10,815.00	
Band 5 (£100 - 200 million)	£5,150.00		Band 12 (£600 - 800 million)	£11,845.00	
Band 6 (£200 - 300 million)	£5,974.00		Band 13 (£800 - 1,000 million)	£13,390.00	
Band 7 (£300 - 400 million)	£6,695.00		Band 14 (£1,000 million +)	£14,420.00	

### NHS value statement and declaration

In order to take up membership of the NHS Partners Network, and core membership of the NHS Confederation, your organisation must sign up to support the values of the NHS as defined by the Department of Health, with regard to your organisation's delivery of NHS/social services.

The NHS stands for:

- Health • Professionalism • Caring • Efficiency • Equality • Choice and responsiveness

I confirm that we support the NHS values with respect to my organisation's delivery of NHS/social services

By signing up to membership, you are committing your organisation to pay the full amount (as selected from the above options) for the first year of membership.

Signed: \_\_\_\_\_  
 Print name: \_\_\_\_\_  
 Job title: \_\_\_\_\_  
 Date (dd/mm/yyyy): \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_

Please return the completed application form to:  
 Kunal Sudra, Senior Membership and Marketing Officer  
 Freepost RLTK-CABC-HHBY, NHS Confederation, 3rd Floor Bressenden Place, London SW1E 5DD  
 Email: kunal.sudra@nhsconfed.org Tel: 020 7074 3242 Fax: 0870 487 1937

**TERMS & CONDITIONS**  
 NHS Partners Network members agree to the governance structure and responsibilities as stated in the NHS Partners Network Constitution.

**DATA PROTECTION**  
 Your membership details are protected under the Data Protection Act 1988. The NHS Confederation will not share member contact information with third parties without express permission.

**COMMUNICATIONS**  
 As a member, you will receive the full range of NHS Confederation electronic communications. If you wish to unsubscribe from any of our e-communications, you can do so via our website or via email reply to the specific newsletter, typing 'unsubscribe' in the subject bar.

The NHS Confederation may send out additional e-communications to inform members of confidential or urgent information. The NHS Confederation may also contact members via telephone and text where appropriate.